

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

July 11, 2019

REVISED

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

|             |                                                                                                                    |           |
|-------------|--------------------------------------------------------------------------------------------------------------------|-----------|
| 001B8400050 | Defibrillators (AED) and Accessories<br>Responsible Office: Systemwide Safety Programs                             |           |
|             | <u>Awardee</u><br>Rescue One Training for Life, Inc.,* Gaithersburg, Maryland                                      | \$200,000 |
| 033-15      | Physical Therapy Devices—Extension<br>Responsible Office: Office of Special Education                              |           |
|             | <u>Awardee</u><br>Community Products, LLC, Rifton, New York                                                        | \$135,000 |
| 1101983     | Section 2 Zone 2 Regular Unleaded Truck Transport<br>WILL CALL<br>Responsible Office: Department of Transportation |           |
|             | <u>Awardee</u><br>PAPCO, Inc., Virginia Beach, Virginia                                                            | \$900,000 |

|              |                                                                                                                               |               |
|--------------|-------------------------------------------------------------------------------------------------------------------------------|---------------|
| 440000015787 | Bottled Water Cooler Rental—Extension<br>Responsible Office: Department of Facilities Management                              |               |
|              | <u>Awardee</u><br>DS Services of America, Atlanta, Georgia                                                                    | \$140,000     |
| 45.18.B4     | Football Helmets—Extension<br>Responsible Office: Athletics Unit                                                              |               |
|              | <u>Awardees</u><br>All American Sports Corporation, North Ridgeville, Ohio                                                    | \$ 60,000     |
|              | Kranos Corporation, Litchfield, Illinois                                                                                      | 60,000        |
|              | Sportman's, Johnstown, Pennsylvania                                                                                           | <u>10,000</u> |
|              | Total                                                                                                                         | \$130,000     |
| 4053.5       | Scanner Forms and Scanning Machines—Extension<br>Responsible Office: Department of Materials Management                       |               |
|              | <u>Awardee</u><br>Scantron Corporation, Eagan, Minnesota                                                                      | \$ 65,000     |
| 4264.1       | Special Education Operations—Extension<br>Responsible Office: Office of Special Education                                     |               |
|              | <u>Awardee</u><br>The Maryland School for the Blind, Baltimore, Maryland                                                      | \$165,000     |
| 4287.1       | College Readiness Assessment Programs—Extension<br>Responsible Office: Office of Curriculum and<br>Instructional Programs     |               |
|              | <u>Awardees</u> (See note on page 6)<br>College Entrance Examination Board, Princeton, New Jersey                             |               |
|              | ACT, Inc., Iowa City, Iowa                                                                                                    |               |
|              | Total                                                                                                                         | \$630,000     |
| 4290.3       | Private Duty Nursing Services for Students with Special<br>Needs—Extension<br>Responsible Office: Office of Special Education |               |
|              | <u>Awardees</u> (See note on page 6)<br>APNT, Inc.,* Fulton, Maryland                                                         |               |
|              | Automatic Nursing Care Services, Inc.,* Takoma Park, Maryland                                                                 |               |

Blessing Home Healthcare Services,\* Gaithersburg, Maryland  
 Change Resource and Support Service,\* Baltimore, Maryland  
 Chesapeake Medical Staffing, Inc., Timonium, Maryland  
 Community Care Nursing Services, Inc.,\* Baltimore, Maryland  
 DayStar Healthcare,\* Elkridge, Maryland  
 Delta-T Group Maryland, Inc., Columbia, Maryland  
 EDU Healthcare, LLC,\* Huntersville, North Carolina  
 Execu|Search Holdings, Inc., LLC, New York, New York  
 FEM Nursing Services, Inc.,\* Lanham, Maryland  
 General Healthcare Resources, LLC,  
 Plymouth Meeting, Pennsylvania  
 Home Health Connection, Inc.,\* Bethesda, Maryland  
 JemiSun Healthcare Services, Inc.,\* Laurel, Maryland  
 Karen for Kids, Inc., Lanham, Maryland  
 Maxim Healthcare Service, Inc., Columbia, Maryland  
 Mayflower Choice Care, Inc.,\* Lanham, Maryland  
 Motir Services, Inc.,\* Washington, D.C.  
 MPS Healthcare, Inc., McLean, Virginia  
 Professional Nursing Services,\* Cockeysville, Maryland  
 SHC Services, Inc., Park City, Utah  
 Sunbelt Staffing, LLC, Oldsmar, Florida  
 TheraCare of New York, Inc., New York, New York  
 Total \$975,000

4291.3

Interpreting Services for Deaf Hard of Hearing  
 Individuals—Extension  
 Responsible Office: Office of Special Education

Awardees (See note on page 6)

Alison Faxon-St. Georges,\* Burtonsville, Maryland  
 All World Language Consultants, Inc., Rockville, Maryland  
 American Sign Language, Inc.,\* New York, New York  
 Barbara Tolker,\* Olney, Maryland  
 CaptionAccess, LLC, Cary, Illinois  
 ContextGlobal, Inc., Washington, D.C.  
 Deborah Bienstock,\* Rockville, Maryland  
 Davida Fonner,\* Silver Spring, Maryland  
 Gina Davis,\* Wheaton, Maryland  
 HIS Sign, LLC, Ashburn, Virginia  
 Hillary Hayes,\* Rockville, Maryland  
 Joi Bannister,\* Accokeek, Maryland  
 Judith Rockhill,\* Silver Spring, Maryland  
 Kelly Corbey,\* Rockville, Maryland

|        |                                                                                                                                |           |
|--------|--------------------------------------------------------------------------------------------------------------------------------|-----------|
|        | Kim Loan T. FitzGerald,* Silver Spring, Maryland                                                                               |           |
|        | Marla H. Rishty,* Rockville, Maryland                                                                                          |           |
|        | Maryland Interpreting Services, Inc., Columbia, Maryland                                                                       |           |
|        | Sasha N. Forbes,* Germantown, Maryland                                                                                         |           |
|        | Shana Windle,* Frederick, Maryland                                                                                             |           |
|        | Shannyn P. Jacobs,* Ijamsville, Maryland                                                                                       |           |
|        | StarSigns Interpreting, Inc.,* Rockville, Maryland                                                                             |           |
|        | Talia Moon,* Silver Spring, Maryland                                                                                           |           |
|        | Thalia Edwards-Cabrera,* Germantown, Maryland                                                                                  |           |
|        | The Hearing and Speech Agency of Metropolitan Baltimore, Inc.,<br>Baltimore, Maryland                                          |           |
|        | Vital Signs, LLC,* Silver Spring, Maryland                                                                                     |           |
|        | Wendy L. Schuler,* Potomac, Maryland                                                                                           |           |
|        | Total                                                                                                                          | \$175,000 |
| 4306.2 | MOU for the Implementation Services Under The Autism Waiver<br>Responsible Office: Office of Special Education                 |           |
|        | <u>Awardee</u>                                                                                                                 |           |
|        | Montgomery County Government (DHHS), Rockville, Maryland                                                                       | \$555,000 |
| 4314.1 | Substitute Employee Management System Upgrade—Extension<br>Responsible Office: Department of Business Information              |           |
|        | <u>Awardee</u>                                                                                                                 |           |
|        | PowerSchool Group, LLC, Rancho Cordova, California                                                                             | \$ 97,200 |
| 4330.1 | Home Hospital School Tuition Reimbursement—Extension<br>Responsible Office: Office of Curriculum and<br>Instructional Programs |           |
|        | <u>Awardee</u>                                                                                                                 |           |
|        | National Institute of Health and Clinical Center,<br>Bethesda, Maryland                                                        | \$292,691 |
| 4362.1 | Professional Services—Extension<br>Responsible Office: Office of Special Education                                             |           |
|        | <u>Awardee</u>                                                                                                                 |           |
|        | The Foundation Schools, Rockville, Maryland                                                                                    | \$400,000 |

|         |                                                                                                                                                                                                                                                                                                               |                                                                      |
|---------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|
| 4380.1  | Lead Higher Initiative—Extension<br>Responsible Office: Office of the Chief Academic Officer                                                                                                                                                                                                                  |                                                                      |
|         | <u>Awardee</u><br>Equal Opportunity Schools, Seattle, Washington                                                                                                                                                                                                                                              | \$374,112                                                            |
| 4385.1  | Children's Trust Fund Partnership—Extension<br>Responsible Office: Office of the Chief Academic Officer                                                                                                                                                                                                       |                                                                      |
|         | <u>Awardee</u><br>Community Foundation for the National Capital Region,<br>Washington, D.C.                                                                                                                                                                                                                   | \$125,000                                                            |
| 4801.6  | Supplies and Repair of String Instruments—Extension<br>Responsible Office: Office of Curriculum and<br>Instructional Programs                                                                                                                                                                                 |                                                                      |
|         | <u>Awardees</u> (See note on page 6)<br>Guitar Center Stores, Inc., Frederick, Maryland<br>Lashof Violins, LLC,* Gaithersburg, Maryland<br>Washington Music Sales Center, Inc.,* Wheaton, Maryland<br>Total                                                                                                   | \$ 25,000                                                            |
| 7060.2  | Towing, Transport and Recovery Vehicles and Buses—Extension<br>Responsible Office: Department of Transportation                                                                                                                                                                                               |                                                                      |
|         | <u>Awardee</u><br>Automotive Support Services, Inc., Laurel, Maryland                                                                                                                                                                                                                                         | \$257,000                                                            |
| 7070.10 | Printing Supplies—Extension<br>Responsible Office: Department of Materials Management                                                                                                                                                                                                                         |                                                                      |
|         | <u>Awardees</u><br>Mark Andy, Inc., Chesterfield, Maryland<br>Cabstone Ink Company, LLC, Philadelphia, Pennsylvania<br>E. H. Walker Supply, Inc., Rockville, Maryland<br>G.E. Richards Graphic Supplies Company, Inc.,<br>Landisville, Pennsylvania<br>Graphic Enterprises, Inc., Newark, New Jersey<br>Total | \$ 3,900<br>14,000<br>31,050<br>13,010<br><u>11,500</u><br>\$ 73,460 |

|                                              |                                                                                                                   |             |
|----------------------------------------------|-------------------------------------------------------------------------------------------------------------------|-------------|
| 9122.7                                       | Breads and Rolls<br>Responsible Office: Division of Food and Nutrition Services                                   |             |
|                                              | <u>Awardee</u><br>H&S Distribution, LLC, Baltimore, Maryland                                                      | \$803,014   |
| 9129.6                                       | Soft Pretzels and Cookie Dough—Extension<br>Responsible Office: Division of Food and Nutrition Services           |             |
|                                              | <u>Awardee</u><br>Glennco, Inc., Baltimore, Maryland                                                              | \$332,944   |
| 9143.3                                       | Disposable Cafeteria Trays—Extension<br>Responsible Office: Division of Food and Nutrition Services               |             |
|                                              | <u>Awardee</u><br>Acme Paper & Supply Company, Inc., Savage, Maryland                                             | \$746,980   |
| 9147.1                                       | Fried Rice, Frozen—Extension<br>Responsible Office: Division of Food and Nutrition Services                       |             |
|                                              | <u>Awardee</u><br>Schwan's Food Service, Inc.,* Marshall, Minnesota<br>(Local Affiliate: Odenton, Maryland)       | \$ 45,520   |
| 9148.1                                       | Hot Dog Rolls—Extension<br>Responsible Office: Division of Food and Nutrition Services                            |             |
|                                              | <u>Awardee</u><br>Flowers Foods Specialty Group, LLC, Tucker, Georgia<br>(Local Affiliate: Glen Burnie, Maryland) | \$ 64,800   |
| 9722.1                                       | Boxes for Science Kits—Extension<br>Responsible Office: Department of Materials Management                        |             |
|                                              | <u>Awardee</u><br>Buckhorn, Inc.,* Milford, Ohio                                                                  | \$ 30,701   |
| TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE |                                                                                                                   | \$7,738,422 |

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:amd

Attachment

Bid Activity Report  
July 11, 2019

| Bid No.      | Bid Name                                                                | Total No. of Vendors Mailed | Total No. of MFD Vendors Mailed                | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|--------------|-------------------------------------------------------------------------|-----------------------------|------------------------------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 001B8400050  | Defibrillators (AED) and Accessories                                    | N/A                         | State of Maryland Contract                     |                            |                                |                           |                                    |
| 033-15       | Physical Therapy Devices—Extension                                      | N/A                         | Prince George's County Public Schools Contract |                            |                                |                           |                                    |
| 1101983      | Section 2 Zone 2 Regular Unleaded Truck Transport<br>WILL CALL          | N/A                         | Montgomery County Government Contract          |                            |                                |                           |                                    |
| 440000015787 | Bottled Water Cooler Rental—Extension                                   | N/A                         | Commonwealth of Pennsylvania Contract          |                            |                                |                           |                                    |
| 45.18.B4     | Football Helmets—Extension                                              | N/A                         | Howard County Public Schools Contract          |                            |                                |                           |                                    |
| 4053.5       | Scanner Forms and Scanning Machines—Extension                           | N/A                         |                                                |                            |                                |                           |                                    |
| 4264.1       | Special Education Operations—Extension                                  | N/A                         |                                                |                            |                                |                           |                                    |
| 4287.1       | College Readiness Assessment Programs—Extension                         | N/A                         |                                                |                            |                                |                           |                                    |
| 4290.3       | Private Duty Nursing Services for Students with Special Needs—Extension | 39                          | 7                                              | 27                         | 17                             | 23                        | 13                                 |
| 4291.3       | Interpreting Services for Deaf Hard of Hearing Individuals—Extension    | 34                          | 16                                             | 18                         | 12                             | 26                        | 19                                 |
| 4306.2       | MOU for the Implementation Services Under The Autism Waiver             | N/A                         |                                                |                            |                                |                           |                                    |
| 4314.1       | Substitute Employee Management System Upgrade—Extension                 | N/A                         |                                                |                            |                                |                           |                                    |
| 4330.1       | Home Hospital School Tuition Reimbursement—Extension                    | N/A                         |                                                |                            |                                |                           |                                    |
| 4362.1       | Professional Services—Extension                                         | N/A                         |                                                |                            |                                |                           |                                    |
| 4380.1       | Lead Higher Initiative—Extension                                        | N/A                         |                                                |                            |                                |                           |                                    |
| 4385.1       | Children's Trust Fund Partnership—Extension                             | N/A                         |                                                |                            |                                |                           |                                    |
| 4407.1       | Instructional Data Management Platform                                  | 6                           | 0                                              | 7                          | 0                              | 1                         | 0                                  |
| 4801.6       | Supplies and Repair of String Instruments—Extension                     | 8                           | 3                                              | 4                          | 2                              | 3                         | 2                                  |
| 7060.2       | Towing, Transport and Recovery of Vehicles and Buses—Extension          | 2                           | 0                                              | 2                          | 0                              | 1                         | 0                                  |
| 7070.10      | Printing Supplies—Extension                                             | 9                           | 1                                              | 7                          | 1                              | 5                         | 0                                  |
| 9102.10      | A La Carte Offerings—Extension                                          | 24                          | 3                                              | 10                         | 0                              | 9                         | 0                                  |



Bid Activity Report  
July 11, 2019

| Bid No. | Bid Name                                 | Total No. of Vendors Mailed | Total No. MFD Vendors Mailed | Total No. of Bids Received | Total No. of MFD Bids Received | Total No. of Bids Awarded | Total No. of MFD Contracts Awarded |
|---------|------------------------------------------|-----------------------------|------------------------------|----------------------------|--------------------------------|---------------------------|------------------------------------|
| 9122.7  | Breads and Rolls                         | 2                           | 0                            | 1                          | 0                              | 1                         | 0                                  |
| 9129.6  | Soft Pretzels and Cookie Dough—Extension | 4                           | 2                            | 2                          | 1                              | 1                         | 0                                  |
| 9139.3  | Refrigerated and Frozen Foods—Extension  | 59                          | 4                            | 46                         | 4                              | 25                        | 3                                  |
| 9143.3  | Disposable Cafeteria Trays—Extension     | 17                          | 4                            | 7                          | 2                              | 1                         | 0                                  |
| 9147.1  | Fried Rice, Frozen—Extension             | 2                           | 2                            | 2                          | 2                              | 1                         | 1                                  |
| 9148.1  | Hot Dog Rolls—Extension                  | 2                           | 0                            | 2                          | 0                              | 1                         | 0                                  |
| 9722.1  | Boxes for Science Kits—Extension         | 2                           | 0                            | 2                          | 0                              | 1                         | 1                                  |

| DATE       | DESCRIPTION | AMOUNT | BALANCE |
|------------|-------------|--------|---------|
| 10/10/2010 | ...         | ...    | ...     |
| 10/11/2010 | ...         | ...    | ...     |
| 10/12/2010 | ...         | ...    | ...     |
| 10/13/2010 | ...         | ...    | ...     |
| 10/14/2010 | ...         | ...    | ...     |
| 10/15/2010 | ...         | ...    | ...     |
| 10/16/2010 | ...         | ...    | ...     |
| 10/17/2010 | ...         | ...    | ...     |
| 10/18/2010 | ...         | ...    | ...     |
| 10/19/2010 | ...         | ...    | ...     |
| 10/20/2010 | ...         | ...    | ...     |
| 10/21/2010 | ...         | ...    | ...     |
| 10/22/2010 | ...         | ...    | ...     |
| 10/23/2010 | ...         | ...    | ...     |
| 10/24/2010 | ...         | ...    | ...     |
| 10/25/2010 | ...         | ...    | ...     |
| 10/26/2010 | ...         | ...    | ...     |
| 10/27/2010 | ...         | ...    | ...     |
| 10/28/2010 | ...         | ...    | ...     |
| 10/29/2010 | ...         | ...    | ...     |
| 10/30/2010 | ...         | ...    | ...     |
| 10/31/2010 | ...         | ...    | ...     |